

# MATERIALS MANAGEMENT REVIEW

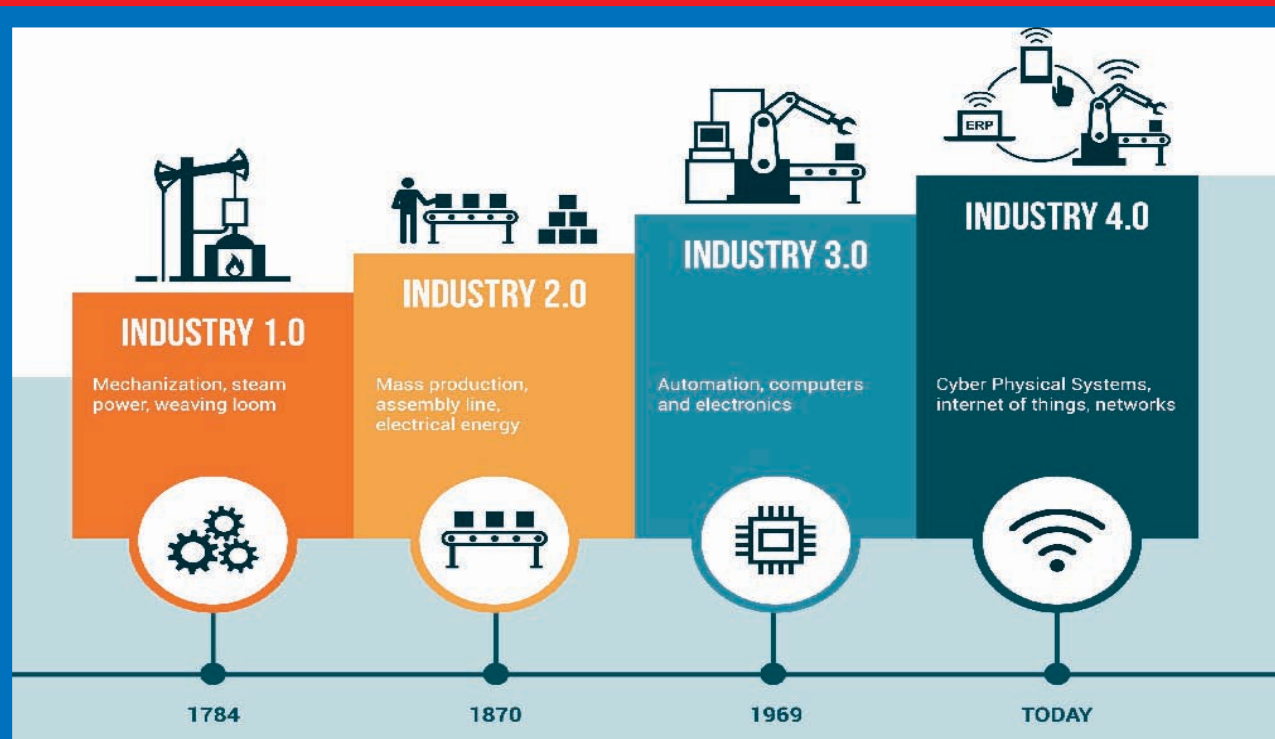


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## Manufacturing 4.0

Industry 4.0/ Industrial Internet of Things



**Industry 4.0**

- Defines the "what" of next generation manufacturing

**Economic Development Innovation**

- Defines the "how" of national competitive differentiation

**Visionary Innovation**

- Defines the "why" underlying industry innovation, eco-system creation and disruption

# Enrol in Centre for Research in Materials Management (CRIMM)



**IIMM** has set up **CRIMM** in Kolkata jointly with the Techno India University, West Bengal, a leading Private University, with an aim to promote research and consultancy in Materials Management discipline.

Applications are invited from intending candidates across the country to enrol for the research programme leading to certificate of fellowship.

The candidate should possess:

- Graduation in any discipline with minimum 50% marks, and
- GDMM/PGDMM/PGDSCM&L from IIMM with at least 55% marks, or
- Masters degree in any discipline or equivalent post graduate professional qualification with 50% marks.
- Experience in working in Materials Management or allied area in any industry/organization.

In case of highly experienced candidates in the field of Materials Management with graduation in any discipline OR in case of graduates in Engineering, need of the masters degree may be waived with discretion of CRIMM authorities.

There is no age limit for registration.

**Successful Research Associates from CRIMM shall have the unique opportunity to pursue PhD in Techno India University, West Bengal with condensed course work.**

*For enrolment and further details, please contact :*

**Ms Paramita Sen (M : 9433530975) / Mr. Partha Sen (M : 9674794042)  
or visit Vice Chancellor's office at Salt Lake campus of Techno India University, Kolkata.**

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# BRANCH NEWS

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## BANGALORE BRANCH

### 3<sup>rd</sup> August 2018 – CEO/CPO Meet and Lecture Program

: Indian Institute of Materials Management, Bangalore Branch, conducted Professor Ravi Ravindran annual endowment lecture on the topic **“Digitization and Supply Chain- The New Frontier”** by **Dr Ashutosh Misra**, Director Advanced Analytics and Big Data at Philips. Mr. Srinivas V. Rao, Branch Chairman welcomed the dignitaries and gathering. Dr. P. Balasubramanian briefed about Professor Ravi-Ravindran endowment Lecture Program. Professor S. Sadagopan, Director IIITB address the gathering. Dr Ashutosh Misra, Director Advanced Analytics and Big Data at Philips, spoke on the topic **“Digitization and Supply Chain – The New Frontier”** he covered topic on E-Commerce, E-Procurement, Cloud SC, B2B Market, VR in Manufacturing. Some case studies also discussed and also gave Video presentation on advance technologies in E-commerce. Lecture was very interesting and members and SCM professionals, CEOs and CPOs present in the seminar interacted with the speakers and exchanged views. There was a good networking. This event was basically a curtain raiser event for the SCALE 2018.

Mr. P.M. Biddappa, Chairman –SCALE 2018, addressed the gathering on the upcoming SCALE 2018 which was scheduled to be held on 9<sup>th</sup> and 10<sup>th</sup> August 2018 at The Chancery Pavilion, Residency Road, Bangalore. Mr. C.S. Subash, EC Member was the MC.

Professor Ravi Ravindra annual endowment lecture was ably organised the leadership of Mr. Srinivas V. Rao, Branch Chairman and with support of all EC / NC members and program was grand success. About 100+ members from various industries attended the program, which was followed by dinner.

**9<sup>th</sup> and 10<sup>th</sup> August 2018 -SCALE 2018** : IIMM Bangalore Branch had all reasons to feel proud once again of the success of two day mega event SCALE 2018 which was conducted on 9<sup>th</sup> and 10<sup>th</sup> August 2018. The event got praises and accolades for its organizing, hospitality, choice of theme and a host of Speakers who unequivocally endorsed the possibility of **“Innovation and Optimization of Supply Chain Towards Business Excellence”**. The program was a benchmark for not only publicizing what IIMM is but also, is a huge platform for sharing knowing the best and for latest knowledge in the professional field across the globe.

Delegates derived maximum inputs through various high powered **“Innovation and Optimization of Supply Chain**

**Towards Business Excellence”** technical sessions which are extremely useful for their day today’s professional field, implementing professionals development field. A brief summary of both the days are enumerated below.

**9<sup>th</sup> August 2018 (Day 1)** :SCALE 2018 mega event commenced with a formal invocation rendered by Master Prathik Hegde. Mr. Srinivas V. Rao, Branch Chairman welcomed all the dignitaries and participants. Mr. Shekhar Shrivastava, CEO, HAL Bangalore, was the Chief Guest, Mr. T G Dhandapani, Advisor, Sundaram-Clayton Ltd., & TVS Motors Limited was the Key Note Speaker, and Mr. Manish Kothari, MD ISBR was the Guest of Honour, address the gathering. Mr. P.M. Biaddappa, Chairman –SCALE 2018 gave presentation on SCALE journey. IIMM National President Mr. G.K. Singh, delivered the Presidential address. Formal vote thanks for the inaugural session was proposed by Mr M S Shankar Narayanan, past Chairman & NC Member IIMM Bangalore Branch.

**Technical Sessions** : Speakers included Mr. Vinod Chippalkatti – VP Centum Electronics, Dr. K.N. Subramanya, Principal & Director, RV College of Engineering, Mr. Arunakar Mishra, MD, Genser Aerospace & IT Services, Mr. Vidya Shankar MN, ex- IAS Officer & currently President - I E S A, Venkatesh N Sr. General Manager – Supply Chain Management –HCG, Mr. Sudhir Verma, DGM Power Build, Dr. Rabi Narayan Padhi, HAL, Vizag, and summation of the day was proposed alongwith vote of thanks by Mr. K.V. Sudheendra, Vice Chairman, IIMM-Bangalore Branch.

**10<sup>th</sup> August 2018 (Day 2)** :Mr. P.M. Biddappa, Chairman – SCALE 2018, welcomed the dignitaries and participants, Mr. M.V. Subba Rao, Chairman-cum-Managing Director-KIOCL was the Chief Guest, Mr. Sudhendra Dankanikote, Director & Chief Operating Officer, Ib Track Pvt Ltd was the Key Note Speaker, and Mrs Rama, CEO- ELCIA was the Guest of Honour, addressed the gathering. IIMM National President Mr. G.K. Singh, National President and Mr. P. Mahender Kumar, VP (South) also addressed the gathering. Formal vote thanks for the inaugural session was proposed by Mr. Srinivas V. Rao, Branch Chairman, IIMM-Bangalore.

**Technical Sessions** : Speakers included Dr. Balasubramanian, CEO, Theme Analytics P. Ltd., Mr. Sanjay Handu, Principal Strategic Consultant-Bizflux Advisory, Mr. S. R. Pejaware, Founder, ECO eMarket Pvt. Ltd., Mr. Prashant Balasubramanian, CEO –Lastbit. Post Lunch session marked a high powered panel session moderated and conducted by Dr. Balasubramanian, CEO-

Theme Analytics Pvt. Ltd., and panel speakers included Dr. Renu Rajani, VP, Infosys, Dr.C.Manohar, Dean, ISBR, Mr. Kiran Kakde, CEO, INFRA IN CART Innovations Private Limited. The panel session also had Q & A session. Participants had an opportunity of interacting directly with Speakers and event was well appreciated by one and all. Mr. Paul George, N.C. Member duly supported by Mr. C.S.Subash, EC Member was the MC for the two day event. The summation and vote of thanks of the event of the day was proposed by Mr. A.V. Shama Sundar, Hon. Treasurer of IIMM Bangalore Branch.

**About 120 odd members, including the organizers, participated in the event and the feedback received was graded at 'Excellent to Very Good' from the delegates.**

**5<sup>th</sup> September 2018** - Teacher s Day ceremony in IIMM, Bangalore : Mr. Srinivas V. Rao, Branch Chairman welcomed all the faculties present. Mr Achyutha Rao, Course Co-ordinator welcomed all the faculties with a rose.

Branch Chairman, gave a presentation regarding teachers day celebration and also thanked Mr T K Ram Subbu for preparing the presentation.

Teacher's day was first celebrated in the year 1962 coinciding with the birthday of Dr. Sarvepalli Radhakrishnan, who was basically a teacher and President of India. It is on this day that it was being observed as "Teachers Day" and was the wish of this "Teacher". From then onwards, the day has been observed a teacher's day all over the country. The Branch Chairman also read out some quote of famous leaders at National and International levels, Including the Prime Minister Mr Modi, Michael Porter, Lee Iacocca (American Automobile Executive), Alexander the Great, C. S. Lewis (British Novelist) etc.

The opportunities and challenges being faced by our professions are great. Meanwhile, technology is rapidly changing in how we go about our businesses, fundamentally altering the way we work and interact. There is a need to adapt, but how best to reshape for the future? These are challenges that the IIMM will have to take on as they seek support from their faculty members. As is expected from all professional bodies IIMM must also answer to three masters, viz., the members of the institute, the industry, and the public interest at large. These must be balanced to take as clear a view as possible to shape the future for the advancement of our profession. Professional bodies are critical in setting and policing standards of behaviour. Central to our mission is the creation of a group of professionals that can be trusted to deliver well and to true to high standards that are expected of by the industry and society in an economical and ethical manner.

So, while it is a tough challenge to accurately quantify the true social and economic value of a professional body, we at IIMM should strive for a better understanding of where the value lives and where there is potential for us to enhance the value we need to deliver.

Mr. Achyutha Rao, Course Co-ordinator, wished all faculty on this teachers day celebration. He also recollected memories of his students profession course caries spent with IIMM and taught by IIMM Faculty. He stressed on the point that IIMM a major role in to play in social mobility.

All the faculties present also shared their views and suggestions for the improvement and the growth of the institute which was the core activity of IIMM. The suggestions were separately being recorded for further fruitful action. Some of the members suggested to have a tie-up with Ministry of Education and as HR ministry has sufficient funds, we should increase our horizon and look beyond and conduct Skill Development programs and advised the office to approach the concerned Ministry in the State Govt. and take it forward. Also received some suggestions like introduction of soft ware / E-learning Courses, to have more awareness of IIMM run Courses. Also suggestion to contact Colleges to associate ourselves to conduct SCM / MM Courses for their final year students.

Mr. Achyutha Rao, Course Co-ordinator, proposed the vote of thanks and expressed compliments to all the faculties for their interest shown in IIMM and provide their valuable advise and the meeting concluded with exchange of greetings.

## HYDERABAD BRANCH

### IIMM HYDERABAD – FURTHER GOING FORWARD

#### IIMM HYDERABAD, NOW GOT CONNECTED INTERNATIONALLY (NEWS IN FOLOWING PARAS)

1. We continue to thank our Chief Editor and Publisher (and MMR team) for considering our requests and "taking on", our IIMM Hyderabad branch news in MMRs.
2. **42<sup>ND</sup> ANNUAL GENERAL BODY MEETING:**
  - 2.1. With required quorum, the AGM was organized on 04-08-2018. EC Committee Members and other members of the Branch have attended in line with the notification cum, invitation sent. To start with, Mr. A. Preetam Kumar, Chairman, recalling 05-08-2017 AGM and Elections, conveyed thanks to all for electing new body for 2017-19 term. Extended profuse thanks to all IIMMians of Hyderabad Branch for their befitting cooperation in taking forward the branch and introduced all the EC members present.
  - 2.2. Once again, on the platform of AGM, all congratulated Shri. P. Mahender Kumar, for getting elected as Vice President (South) IIMM.
  - 2.3. Before submission of report, with the permission of all present, Hony. Secretary & Course Coordinator Mr. Md. Ziauddin, has placed on record, the long services provided by our Distinguished Member Dr. V. Venkat Reddy garu specially to IIMM Hyderabad Branch and to IIMM

in general, and wished him good health on behalf of all present in AGM.

- 2.4. The AGM commenced with presentation of Annual Report including Accounts, FY 2017-18, by Mr. Md.Ziauddin, Hony. Secretary & Course coordinator, covering all activities of the branch, about ED programs, Educational activities, Membership Development and about completion of Accounts FY 2017-18 (Income and Expenditure Account & Balance Sheet), by Branch Auditors M/s. Vittal & Co. Chartered Accountants and also Audit and clearance by NHQ Auditors (Chandabhoy & Jassoobhoy, Chartered Accountants)
- 2.5. In the AGM, after discussions and deliberations, following were approved:
  - 2.5.1. Minutes of 41<sup>st</sup> AGM held on 05-08-2017.
  - 2.5.2. Annual report 2018, now presented.
  - 2.5.3. Income and Expenditure Account & Balance Sheet - For the FY ended 31-03-2018 now presented.
  - 2.5.4. Appointment of M/s. Vittal & Co. as Branch Auditors for FY 2017-18.
- 2.6. During course of AGM, VP (South), Mr. Mahender Kumar has conveyed congratulatory message to IIMM Hyderabad for good performance and had put forwarded various details connected to Education, Membership Drive, etc.
- 2.7. As a way forward new thought, on the AGM dais, presented Diplomas to Students and also Membership kits to new Members.
- 2.8. The AGM ended with Vote of thanks by Chairman followed by dinner.

#### 42<sup>nd</sup> AGM Photo Gallery:



*EC committee group photo*



*EC committee and few members and office staff – group photo*

3. **EC Meetings, ED Programs, Membership Drive:** Till 16-08-2018, as planned we have conducted regular monthly EC Meetings with the participation of EC Members and VP (South), deliberating branch activities, future ED Programs, efforts to improve Membership Strength, being continuous processes.

4. **Education - July 18 Admissions:** Very effective steps taken by the branch and many Students have attended Aptitude Test for AICTE Approved PGDMM and PGDSCM & L Courses. Finally within the scheduled date, IIMM Hyderabad branch has sent Documents of 15 Students. In addition document of one Student for Admission into GDMM was also sent. Students are receiving Admission confirmation.



5. **IIMM Hyderabad Branch – INTERNATIONAL CONNECT**

- 5.1. We are extremely happy to place on record, that -IIMM Hyderabad branch achieved a unique recognition , i.e. INTERNATIONAL CONNECT
- 5.2. From Bhutan government, we got connected for conducting a week long training program to their officers of Hydropower plants on the topic of **Contracts & Procurement Management**. After prolonged discussions on methodologies, with their consent, we have conducted in house, professionally oriented training program on the above topic from 10<sup>th</sup> to 16<sup>th</sup> September 2018 in Hyderabad, by identifying eminent/experienced Professors, Consultants and IIMMIANS as Faculty for above training program for handling all linked subjects. We thank them all on this platform.



*Group photo with participants – Ms. Tashi yangzom, Ms. Tshewang Namgyel, Ms. Karma Tshomo, Ms. Chhemi Yangdon and Mr. A. Preetam Kumar, Chairman, Mr. Md. Ziauddin, Hony. Secretary and Course Coordinator, First day faculty Dr. Rabi Narayan Padhi – NC, IIMM, Vizag*



administration for timely construction of Hydro Power plants without disputes)



*Participants holding above Booklet*

- 5.12. Keeping in view excellent relationship between Bhutan and India, as a matter of friendly atmosphere, we received Bhutan team at Rajiv Gandhi International Airport on 09-09-18 on their arrival to Hyderabad by above Training. We have also made them to explore city of Hyderabad in all fronts to carry good remembrance and to convey all to their heads of department.



*Arrival of Bhutan Team on 09-09-18 at RGI AirPort*



*Departure of Bhutan Team on 16-09-18*



*Certificate Format issue to Bhutan Team*

6. **National conclave at Vizag on theme of: Way forward Industry 4.0 – Shaping future SCM for Business excellence, NC Meeting at Vizag and Scale 2018 at Bangalore:** To keep up good relationships, good communication, IIMM Hyderabad Branch few Committee Members have attended.
7. **Training of Trainers Workshop on ITC's Modular Learning System in International Purchasing & Supply Management from 15<sup>th</sup> to 19<sup>th</sup> August at NHQ Mumbai**



*From our Branch Mr. AV Narasaiah Naidu and Ms. S. Suvarna have attended the program and we congratulate them. We planned to utilize their services in a desired manner*

## JAMSHEDPUR BRANCH

**Lecture Meeting on “Modern Trends in Supply Chain Management” on 01.09.2018 at DBMS Kadma High School.**

A lecture meeting was arranged on 01.09.2018 on the subject of “Modern Trends in Supply Chain Management” by our beloved Chairman and a scholar Mr. Shambhu Shekhar at DBMS High School Kadma.

Honourable National Council Member Mr G R Murti, Mr. Rajeev Kumar, Ms. Snigdha Giri, Mr G D Pandey and a large number of members and students were present on this occasion.

NC Member Mr G R Murti spoke about Mr Shambhu Shekhar and welcomed all present on this knowledge sharing session.

Ms. Snigdha Giri welcomed the learned speaker with a flower bouquet.

In his address, Mr Shambhu Shekhar said that the world is becoming shorter and shorter every day. The Supply Chain Management is also changing very fast. The only requirement to be successful is to pick up the

- a. Speed of Delivery
- b. Speed of Information Sharing
- c. More and more automation
- d. Working 24X7
- e. Customer satisfaction
- f. Changing the design as liked by the customers
- g. Cost Control
- h. Mass Customization

These are few of the very important aspects of the Supply Chain Management which are going to be the "Success Mantra". He explained each of the items one by one mentioning the importance of it. He said the Supply Chain of 2018 will never be same as the supply chain of 2020. Agility in supply chain is very important. One has to study the market frequently and deeply to know the demand of the time. Consumer products, Consumer Durable products, Motor Vehicles and other industrial products are to be studied on continuous basis to know the pulse of the market. Neck to Neck competitions in all the fields are appearing. To be successful one has to be highly agile and competitive.

Another very important trend in Supply Chain Management is the area of Logistics. Supplying the right materials at right time in right condition to right customer is of paramount importance. Mistakes are not at all tolerated. The field of logistics is going to expand vastly and large number of people is required in the near future in the area of logistics. Our Government is also paying attention to the requirement of logistics by providing infrastructure facilities and support.

The session was followed by a lively question-answer and discussion session.

Mr. G D Pandey proposed a vote of thanks.



*Mr Shambhu Shekhar delivering the lecture*

**Report on Teachers' Day at IIMM :** The students of IIMM celebrated the "Teachers' Day" at the DBMS High School, Kadma on 5.9.2018. Chairman Mr. Shambhu Shekhar, Secretary Mr Neelesh Kumar Mishra, Course Coordinator Mr. G D Pandey, faculty member and Hon Treasurer Mr. Rajeev Kumar, Faculty member Ms Snigdha Giri and a large number of students and members were present on the occasion.

Chairman Mr Shambhu Shekhar welcomed all and spoke about the great philosopher and Teacher S

Radhakrishnan, who was our Vice President of India too. He is considered as most learned person. Once his students and followers wanted to celebrate his birthday on 5<sup>th</sup> of September, when he suggested that let it be celebrated as "Teachers' Day" every year. Since then we pay our respect to the great teachers Dr. Radhakrishnan as well as all the teachers of the institute. Even we pay respect to our old teachers on this day who have enlightened our path and mad us to come up to this level. Indeed they are great and worshipable. At the outset the students honoured the chairman and other faculty members by presenting flower bouquets. Senior Student Mr. Janak Prasad conducted the proceeding along with other senior students of GDMM & PGDMM.

Mr. Janak showed his respect to each of the person present and spoke about the various qualities of our faculty members who are very friendly and cooperative in imparting the education in the area of Supply Chain Management curriculum.

Mr. FaizAkhtar with his usual style of Sher-O-Shayari and speech spoke about Dr. Radhakrishnan, Chairman Mr Shambhu Shekhar and the faculty members. He said that it is a matter of great satisfaction that in spite of his very busy schedule and other responsibilities our Chairman makes it sure to join us in each program. He paid his gratitude to Mr G D Pandey, Mr Rajeev Kumar, Ms Snigdha Giri and Mr Neelesh Kumar for having accepted the invitation and made this program a successful one.

Mr. Dhiraj Kumar presented a vote of thanks. He said that the bond and the relationship at IIMM among the teachers and the students are very good like the bond of "Araldite" which never breaks. The students are highly satisfied with the faculty members who are able to present complicated subjects also in a very easy way.



*Mr Rajeev Kumar Speaking on this occasion of Teachers Day*



*Faculties at the Teachers Day on 01.09.2018*

## KOLKATA BRANCH

### Inauguration of GDMM (Regular) - 60<sup>th</sup> Batch July 2018

**Session :** Graduate Diploma in Materials Management (GDMM) Course, the most prestigious and coveted professional management course, being conducted by IIMM through its Branches and Chapter throughout the country and the Kolkata Branch is the pioneer in imparting this professional management course since the inception of the course.

GDMM - Regular Course, July 2018 Session was formally inaugurated in Kolkata Branch on Sunday, the 5<sup>th</sup> August 2018 at 10.30 a.m. at the Branch premises. Mr. D. K. Acharyya, Course Co-ordinator, NHQ related and Short-term Courses along with Branch Chairman, Mr. Animesh Chattopadhyay, Vice Chairman, Mr. Koushik Roy, Hony. Secretary, Mr. Kallol Ghosh and EC Member - Mr. Koushik Mukherjee graced the Inaugural Ceremony of the 60<sup>th</sup> Batch July 2018 Session of GDMM (Regular) Course and welcomed the students to the IIMM fraternity. During inaugural session, they discoursed on course contents, its potentiality and the market scenario to give an integrated approach to the budding professionals.

**Altogether 50 aspirants enrolled for GDMM (Regular) July 2018 session.** Students also introduced themselves before the dignitaries. They were handed over Course Kit containing Class Schedule for the entire Semester and Stationery. Inaugural programme was followed by Lunch.



*Inaugural Session - on the dias from L to R - Mr. D.K.Acharya - C. Co-ordinator, Mr. Animesh Chattopadhyay - Branch Chairman, Mr. K. Roy - Vice Chairman, Mr. Kallol Ghosh - Hony. Secretary, Mr. Kaushik Mukherjee - EC Member*



*Inauguration of 60th batch of GDMM (Regular) July 2018 Session - View of students in inaugural Session.*

**Report on Annual General Meeting 2017-'18 :** Annual General Meeting of IIMM Kolkata Branch for 2017-'18 was held on Friday, the 10<sup>th</sup> August, 2018 at ICCR- Jamini Roy Auditorium at 6.30 p.m. Altogether 72 members including Past Chairmen and Senior Members attended the AGM. Mr. Animesh Chattopadhyay, Branch Chairman, welcomed members to the Annual General Meeting and chaired the AGM. Mr. Kallol Ghosh, Hony. Secreary, steered the Annual General Meeting in its desired way. Members present highly praised the Executive Committee of IIMM Kolkata Branch led by Mr. Animesh Chattopadhyay for their untiring efforts for arranging various events and programmes throughout the year. During the tenure of the present Executive Committee, the Branch could achieve its dream premises of approximately 2700 sq. ft. at Sector V, Salt Lake City, Kolkata. The audited statement of Accounts for the year 2017-18 was also placed for approval along with all other statutory business. There was no adverse comment recorded from the auditors.



*AGM : Mr. Koushik Roy - Vice Chairman, Mr. Kallol Ghosh - Hony. Secretary, Mr. Animesh Chattopadhyay - Branch Chairman*



*Mr. Saradindu De receiving the Most Active Member of the Branch 2017 award.*

This year Mr. Saradindu De was conferred with the S C Bhattacharya Memorial Award being adjudged the Most Active Member of the Branch for the year 2017. This Award becomes the most prestigious event in the AGM. The Branch Chairman handed over the Award - a Silver Plaque engraving the name of Awardee and the Logo of the IIMM.

Services to the cause of MM Profession and to IIMM Kolkata Branch rendered by Mr. Raj Kumar Mitra, Mr. Sajal Das, Mr. Koushik Mukherjee and Mr. Usnish Basu

were also duly recognized by the Executive Committee by awarding them with Chairman's Award of Appreciation.

Finally, Mr. Koushik Roy, Vice Chairman, IIMM Kolkata Branch, proposed Vote of Thanks and invited all to sumptuous Buffet Dinner.

#### Quiz Contest (S) IIMM Kolkata Branch

Automation initiatives in industry such as block chain, artificial intelligence are currently affecting job seekers as these disruptive technologies, unless known better, are bound to disappoint the aspirants to have suitable placement. The conventional system of education unfortunately does not prepare these aspirants to face the upcoming automation initiatives. Industries would also not be able to get the full benefit of automation for the insufficient skill set available in the market.

To prepare its students against the onslaught, IIMM Kolkata Branch organized a Corporate Quiz Contest under its Automation Forum on August 24, 2018 evening to have an interactive session and be better prepared for the future. 5 teams representing various industries participated. The Quiz Master, Ms. Sulagna Chakraborty, who is a Six-Sigma Practitioner and Expert in Behavioural Training, took the participants through the questions related to block chain, artificial intelligence, robotics and various other automation practices in industry.

The participating teams went through 3 Sessions of question starting from "Ice Breaker" round. The ice breaker round was to alert the participants for the main round. The main round saw audio-visual questions to check the awareness of the participants in the automation front. The "Sudden Death" round was to find the winner of the event.

In a nail biting finish, the winner and runners up were decided and they were handed over the trophy. Both these teams as a result of this win gained direct entry to the Mega Corporate Quiz Contest to be conducted later by the IIMM Kolkata branch, as said by Mr Koushik Roy, Vice Chairman, HMM Kolkata Branch. The audience applauded the initiative taken by the IIMM Kolkata Branch to highlight the concerns of the industry related to automation through such a competitive event.



Quiz Contest - Mr. P.K.Ghosh - Placement Consultant handedover the Trophy to Winners.

## RANCHI BRANCH

AGM of Ranchi Branch was held on 31.08.2018 at Hotel Lelac Sarovar Portico, Line Tank Road Ranchi. Eighty to Eighty Five participants consisting of member and their family were present on this occasion.

Sri A K Thakur Chairman Ranchi Branch welcomed the members and their family. Sri R N Singh NC Member explained the different activities of Ranchi Branch as well as the NHQ. Sri Singh has explained the various activities of IIMM. He has expressed his happiness and requested to increase Branch activities in coming year.

Sri Pradip kumar NC member complimented all members who were directly or indirectly involved in different activities. Sri R K Jaiswal Hony. Secretary presented the audited Balance Sheet and Income & Expenditure accounts for ending 31.3.2018 [Year 2017-18]. The house unanimously approved and adopted it.

Sri K K Ojha Senior Life member shared his experiences and given emphasis on regular meting/workshop keeping in view it benefits to the member. He thanked to all members for organizing AGM and the whole event.

At last after the presentation a condolence meeting has been organized in memory of sad demise of two Life Member Late Sri Ashok Kumar and Late Sri D Nath. AGM was concluded by family dinner.



Chairman Ranchi Branch Addressing / Welcoming the Member on AGM on 31/8/2018



Members participating in AGM Meeting.



*Family Members present on the day of AGM.*



*Branch Treasurer Sri R K Jaiswal submitting the Audited Report.*



*L to R ; Sri Pradip Kuar, SRI K.K.Jha, Sri A.K.Thakur- Chairman, Sri R.N.Singh, Sri Raj Kishore - Secretary*

## VADODARA BRANCH

### MDP Workshop on Negotiation & Contract Management in JUN'18 at Conf. Hall. Vadodara

The MDP Workshop on '**Negotiation & Contract Management**' topic was organised on 15<sup>th</sup>, 16<sup>th</sup> June'18 at Conference Hall of IIMM Vadodara branch for **43 Participants** representing **20 Organisations** comprising of PSUs, Corporate, Industries, Academics, etc. from Purchase/Procurement, Stores, Materials Dept. wherein faculty Dr.C.Subbakrishna successfully conducted ITC-MLS based programme. The actual registration was done by 47 participants wherein 43 participants attended the workshop.

The planning of MDP Workshop was done in week-3 of May'18 after which the brochure, etc. were designed for sending it to various Industries, Organisations located in & around Vadodara. Initially, the response was not as

expected but later on the momentum picked up with joint efforts of Committee Members & Staff Members to reach the desired no. of participants. The Fees were moderately decided keeping in the workshop being conducted at our premises with irsyhouse availability of required infrastructure and to match the expectations of Faculty & Participants. The Food & Refreshment arrangements were accordingly done to satisfy the taste of participants. The inaugural session was attended by Mr.Lalbhai Patel-former National President, Mr.Malay Mazumdar-Sr.Vice President, Mr.D.B.Trivedi-NC Member, Mr.K.C.Joshi-Senior Member, Mr.H.M.Bhatt-BoS Member and branch EC Members Mr.M.Sambhudevan Nair-Vice Chairman, Mr.Manojkumar Patel-Hon.Secretary, Mr.Rakesh Desai-Hon.Treasurer, etc. During Inauguration, Mr.Sambhudevan Nair shared Faculty profile while Mr.Malay Mazumdar & Mr.LP.Patel delivered talk on topic of workshop. The Case Studies were shared by Faculty on both the days wherein participants got involved in groups to share their views. The soft copy of Reference Material in CD with few topic related Notes in hard copy were given to all participants

The participants appreciated the lecture delivery and were satisfied with the contents of workshop. They intimated their interest in participating in such workshops in future. The Participation Certificates were distributed to all participants by Dignitaries after Valedictory session with following photos depicting highlights of MDP Workshop.



*Mr.D.B.Trivedi, Mr.LP.Patel, Mr.K.CJoshi alongwith Dr.C.Subbakrishna at Inaugural Session.*



*Mr.S.Nair welcoming the participants & sharing Faculty profile while Mr.Malay Mazumdar, Dr.C.Subbakrishna & Mr.LP.Patel at the Dias.*



*Mr. Malay Mazumdar delivering talk on Workshop Topic*



*Mr. Manoj Patel, Mr. Rakesh Desai, Mr. K.C.Joshi & Mr. H.M.Bhatt at inaugural session.*



*Mr. Lalbhai Patel sharing his views about Materials & SCM fields.*



*Mr. C.Subbakraishna delivering lecture on first day of Workshop.*



*The Participants attending Workshop on the first day.*



*Dr. C. Subbakraishna delivering lecture on second day of Workshop.*



*Mr. D.B.Trivedi informing participants about IIMM Membership & its benefits.*



*Mr. S. Nair delivering Vote of Thanks at the end of Workshop*



*Mr. Lalbhai Patel at Valedictory Session.*



*Mr. L.P. Patel handing over Certificate to the participant.*



*Mr. S. Nair handing over Certificate to a participant*



*Mr. H.M. Bhatt handing over Certificate to the participant.*



*The participants shared their experience about MDP Workshop & appreciated lecture delivery by faculty, Dr. C. Subbakrishna*



*Dr. C. Subbakrishna handing over the certificate to a participant.*

# A REPORT ON TRAINING OF TRAINERS OF INTERNATIONAL TRADE CENTRE, GENAVA FROM 15<sup>TH</sup> AUGUST TO 19<sup>TH</sup> AT NHQ, MUMBAI

**DR. C. SUBBAKRISHNA**  
**FORMER NATIONAL PRESIDENT, IIMM**  
**cskfnp.iimm@gmail.com**

As announced earlier, a workshop was organized at NHQ, Mumbai from 15<sup>th</sup> August to 19<sup>th</sup> for Training the Trainers on ITC model. There were 12 participants from different branches. Workshop fee of Rs.20,000/-was collected from each of the trainers. Many of the trainers including National President and myself arrived on 14<sup>th</sup> evening at NHQ. Accommodation was arranged at NHQ and also at next institution. Accounts details of this amount is available with NHQ.



On the morning of 15<sup>th</sup> due to Independence Day, National Flag was hoisted by National President in

presence of all the trainers and NHQ staff. The workshop was inaugurated by the National President and during his talk, stressed the importance of training and also requested them to propagate ITC/MLS programs in their respective branches. He suggested that the sessions to be interactive to keep the participants active throughout the sessions.



A group exercise was also given on Importance of Training after lunch. Pre-Training questioner was also made to read out to know their ideas generated. Dr. C. Subbakrishna, presented on the ITC/MLS programs, their origin and said that IIMM is first to get the franchise of ITC in India. He

explained all the ITC Modules and its significance. He clarified all the doubts of the participants.



A trainer was asked to present the summation of the day as a part of training. A home work was given to design a brochure for a training Program. All the days was started by YOGA practice to the participants by Dr. C. Subbakrishna, to enable them to keep physically fit. YOGA and PRANAYAMA class was taken by Dr. C. Subbakrishna, between 7 and 8 AM. This was recommended strongly to participants to keep them physically and mentally fit and to manage stress during their working in organizations. This was highly appreciated by participants.

Second day was started by Mr., Ashok Sharma, Former National/International President. He handled sessions on Training skill, presentation skill, ethics, etc., The second half was taken by Mr. Bharathi, National Councilor from Chennai Branch and Vice President, SCM in Wheels India, TVS Group. He gave few exercises to participants and also stressed on how to prepare the training and on time punctuality. He practically talked to each one of the participants and impressed on the importance of ITC modules and its content etc.,

The day was closed with summarizing of the day and the participants were extremely happy with both sessions. A home work was given to write and bring a Case Study.

Day 3 was started by Mr. D. V. Abhang, Head Procurement and Supply Management, Thyssenkrupp, India Region. He introduced Contract Management as per ITC module and explained how to handled the sessions. He was very interactive and kept all the trainers actively with his witty remarks. Post lunch a group exercise was given by Dr. C. Subbakrishna, on starting the Supply Strategy which is module 4 of ITC/MLS. The very module is very innovative and was appreciated by all the

trainers. Each one of them was asked to relate to their organization and this is the one of the best take away to them.

After the YOGA and Pranayama practice, the session started by 9 30 AM by Mr. Sanjiv M Haldankar, from Mumbai with the session on Service Procurement which is generally a grey area for supply chain management professionals. He brought out all the problems in service procurement and also the solutions to come out of it.

The second half was handled by Mr., SurendraDevdhar, Vice President and Head of Materials Management, Reliance Life Sciences. He handled on Negotiation and all aspects of Negotiation and how to prepare, various strategies, tactics for a win-win negotiation. Very interesting session.

The home work given was to bring various aspects of cost reduction in materials management. They were also asked to come prepare for a presentation on any one of the module of ITC. On the fifth day, since many participants had to take flights to their place in the afternoon itself, some changes were made in the time table. Instead of YOGA practice, the session itself was started at 7 30 am in the morning even before Breakfast.

This was the day to assess how much each participant have learnt the art of Training. Each of the participants were given time to present and the merit and demerit were noted. All the trainers were exited and liked this exercise.

While concluding Dr. C. Subbakrishna, gave many hints and ideas as how best the presentation can be made to reach the students and also the need for good preparation and time management. The workshop came to conclusion by 12 noon and thereafter all the tainers took lunch and left to their places.

The National President stayed all through 5 days and was addressing the trainers frequently at appropriate time. The NHQ staff in particular Madam Sandra and Mr. Ravi, gave excellent support by coming very early in the morning and even staying late in the evening.

The training was conducted after gap of nearly 5 years and I have no hesitation to conclude that the workshop came out very well and all the trainers have given excellent feedback.

● ● ●

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Dr. Balasubramanian, CEO, Theme Analytics P. Ltd. addressing Gathering



Mr. K. Vaidyanathan handing over a memento to Mr. Arunakar Mishra, MD Genset Aerospace & IT Services - TVS Motor -Speaker of SCALE 2018



Mr. Srinivas V. Rao, Branch Chairman presenting Memento to Mr. Manish Kohari, MD, ISBR - Guest of Honour -SCALE 2018



Mr. P.M. Biddappa, Chairman -SCALE 2018 presenting memento to Chief Guest Mr. Shekar Shrivastava, CEO-HAL



Mr. Sanjay Handu, Principal Strategic Consultant - Bizflux Advisory - Speaker - SCALE 2018 addressing the gathering



SCALE 2018 team handing over a Cheque Pro-rata of SCALE 2018 to NHQ



SCALE 2018 - Committee and Volunteers - A Group Photo graph



SCALE 2018 - Power Panel session - Speakers, Dr Ranu, Mr Kiran Kakde, & Dr. C. Manohar moderating by Dr. Balasubramanian



Dignitaries on the Dias - 03.08.2018  
Prof. Ravi Ravindran Endowment Lecture & CEO & CPO Meet



Mr. V. Harish, N.C. Member, presenting memento to Speaker on 03.08.2018



Dr Ashutosh Misra, Director - Philips addressing the gathering on 3rd August 2018



Mr. M.R. Achyuth Rao, Course Co-ordinator proposing vote of thanks - Teachers day celebration on 05.09.2018



Teachers Day celebration on 5.09.2018  
Mr. K.S. Mohan Kumar - Faculty sharing his views



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